

VITO SANSEVERO

VP, Information Technology & Cloud Operations — Cloud, Security & Platform Architecture

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Technology executive with nearly 30 years scaling infrastructure from startup to Fortune 500 — self-taught, hands-on, and still shipping. Currently run cloud operations for an AI-driven network-intelligence platform serving 15 million connected homes across 45 clusters on 4 hyperscalers, with engineering and security teams spanning 6 countries. Deep track record in hyperscaler strategy (AWS, GCP, Azure, OCI), enterprise vendor negotiation, platform architecture, and building global organizations that run 24/7 infrastructure.

15M

CONNECTED HOMES

45

CLUSTERS GLOBALLY

4

HYPERSCALERS

6

COUNTRIES, ONE TEAM

~30

YEARS SHIPPING

EXPERIENCE

VP, Information Technology & Cloud Operations — AXON Networks

Mar 2022 – Present · Irvine, CA

- Lead infrastructure strategy, cloud operations, DevOps, SRE, and global security teams across the US, Vietnam, Singapore, Turkey, Spain, and Denmark for a telecom/IoT platform company.
- Designed and built from the ground up: **AXON Orchestrator** (device lifecycle & provisioning at scale), **AXON Cortex** (unified inventory/NMS/IPM/OSS/BSS), and end-to-end **PKI infrastructure** enabling zero-trust device identity from factory floor to customer premise.
- Designed a federated multi-tenant architecture supporting millions of connected homes — horizontal scalability with reduced blast radius per customer environment.
- Led hyperscaler evaluation and enterprise partnerships (AWS, GCP, Azure, OCI); negotiated MongoDB and Redis Enterprise agreements off Atlas and Cloud Memorystore, significantly reducing TCO, and negotiated rates with Google and Oracle.

Executive Director, Information Technology — AXON Networks

Jan 2021 – Mar 2022

- Bootstrapped the company's entire IT and operations footprint from zero, 90% remotely, mid-pandemic — office buildout, data-center relocation, vendor qualification; took the business from 100% onsite to 98% remote in under 30 days.

Executive Director, Information Technology — Greenwave Systems

2015 – Jan 2021 · Irvine, CA

- Led global IT strategy for an IoT/smart-home pioneer across the US, Denmark, and Singapore — multi-million-dollar budget, team of 16.
- Drove the company's first infrastructure-as-code initiative, migrating on-premise to AWS across four regions — early multi-region, compliance-by-design architecture ahead of GDPR enforcement.
- Negotiated DataStax enterprise partnership; modeled utility-scale electrical grids in Cassandra, processing terabytes of daily time-series data for utilities including AusNet (Australia, Denmark, EU).
- Decomposed a legacy monolith into cloud-native microservices with CI/CD foundations; contributed to multiple patents in IoT/LED smart lighting; prototyped the first Local UI for Zigbee/Z-Wave control.

Sr. Director, Information Technology — Greenwave Systems

2009 – 2015

- Built the foundational server, network, and operational infrastructure that carried Greenwave from early-stage product to multi-market smart-home and smart-grid deployments; promoted to Executive Director in 2015.

Build Systems Manager, Engineering — Cisco Systems (Linksys / Consumer BG)

2006 – 2009 · Irvine, CA

- Two-person team that transformed open-source management across the Linksys portfolio — automated build and GPL/LGPL license-compliance tracking for 30+ SKUs including the WRT54G family, shipping to millions of customers.

Network Engineer / Security Team Lead — Cisco Systems (Linksys)

2003 – 2006

- Ran the Linksys corporate network through the Cisco acquisition integration; led security alignment and the migration from homegrown ERP to Oracle ERP across supply chain, manufacturing, and operations.

Senior Technology Guru — Linksys

1999 – 2003

- Built core network and systems infrastructure through Linksys's highest-growth years, culminating in the \$500M Cisco acquisition.

Network Administrator — GameSpy Industries

1997 – 2000 · Costa Mesa, CA

- High-availability infrastructure for one of the first online gaming platforms — load balancing, failover, and DR supporting millions of concurrent sessions, where a 200ms delay was an outage.

EDUCATION & CERTIFICATIONS

CEI — Computer & Information Sciences (A+, MCSE, Cisco, Novell), 1997–1999
CCNA — Cisco Certified Network Associate

INDUSTRY

TM Forum Catalyst — contributor · Patent contributor, IoT/smart lighting · Open-source contributor (ComfyUI ecosystem) · Writes on autonomous network operations